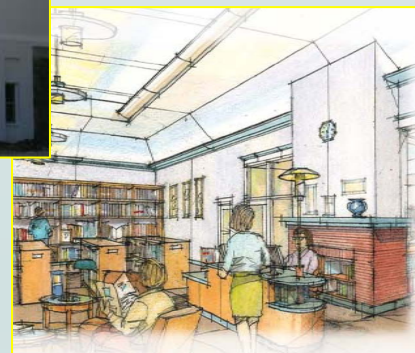


Libraries

The Backbone of Knowledge

Current Clients

All Star Motors
BET Investments
Bryn Mawr Trust Company
Cedar Shopping Centers
Community Education Centers
Delco Development LLC
Duling Restoration, Inc.
Enterprise Rent-A-Car
Episcopal Academy
Family Practice & Counseling Network
Federal Realty Investment Trust
Fresenius Medical Care
Helvoet Pharma
Lilly Pulitzer
Maguire & Partners
Princeton BMW
Progressive Insurance
Rite Aid
St. Francis Country Home
Salem Baptist Church
SEPTA
Visual Communications
WAWA, Inc.



Remember the first day you were taken to your neighborhood library. You entered and were greeted by the new heady scent of “books”. And there they were...shelves and shelves of books. And this was a wonderful beginning to dreams, travel and a wealth of knowledge.

It is comforting to learn that even with the advent of computers, libraries are still active and gaining new members every day.

A&E Construction has been the Construction Manager for the renovation and addition to some very distinguished libraries:

- ◆ Within Princeton University’s Wallace Hall, The Stokes Library’s environmental issues were addressed and work was phased to accommodate the University and students.
- ◆ The addition and renovation to the Helen Kate Furness Library in Wallingford, PA, features a second floor addition atop an existing single-story facility as well as interior renovations, installation of an elevator, increasing the stack aisles as well as new stairways.
- ◆ At Narberth Community Library, Narberth, PA, A&E added a one-story addition to the rear of the building and performed extensive renovations to the main library. Replacement of the slate roof complete with copper gutters and flashing were accomplished and new electrical upgrades were installed as well as a new HVAC system.

A&E’s long history of its commitment to quality and its team approach have contributed to the firm’s steady growth and has also resulted in over 75% of its business coming from repeat clients.

The Foundation

The Builder as a Trusted Facility Advisor

Over thirty years ago, the concept of construction management was created in the United States. Since that time, the role of the general contractor has evolved from primarily a builder to one of a professional service provider. Additional services, primarily during the preconstruction phase, started to be offered by builders including conceptual estimating, constructability reviews, alternative cost studies, life/cycle cost analysis of systems, logistical/phasing planning and permitting/approval assistance—all to complement and expand the traditional role of the general contractor.

Today, the industry continues to mature and the leading Construction Management/General Contracting firms have expanded into a Trusted Facility Advisor role. Not only does an owner look to the CM/GC to construct a facility but they often call upon them to provide value-added services that complete their role as a Trusted Facility Advisor. These services have included lease analysis/review, development management, staff training, facility management/operation, staff augmentation and facility benchmarking.

As A&E Construction Inc. enters the company's 30th year, the firm embraces the concept of Trusted Facility Advisor and performs as such for a number of clients in the educational, retail, office and healthcare markets. From helping a retail developer negotiate a lease with a new retailer and overseeing a client's entire five-year building program, to developing a multi-phased plan that ensures the integrity of a historic structure during a complex renovation and benchmarking parameters of a client's facility to similar facilities in the marketplace, A&E has become a cutting-edge Trusted Facility Advisor for many of our current client partners.

Historic Preservation At its finest



The Wharf at Rivertown



Syngy
The Wharf at Rivertown



Temple University Health Care
Administrative Offices
Budd Corporate Center



St. John Vianney Church
Addition



The Episcopal Academy



Helen Kate Furness Library

A&E was awarded a contract by The Episcopal Academy of Merion for renovations and additions to their new 185-acre academic campus being built in Newtown Square, PA. The projects include a renovation and addition to the existing mansion and the construction of a new Maintenance Storage Building.

A&E built two new stone additions to conform to the historical St. John Vianney Church. The construction blended the two additions and produced a finished project that was awarded the *Lower Merion Township Historic Preservation Award*.

The Wharf at Rivertown involved a total adaptive reuse of PECO's coal-fired generating station in Chester, PA. The 492,000 square foot facility has been recognized by many groups for its sensitive restoration and conversion to multi-tenant offices.

The Budd Commerce Center is the former home of the Budd Company, the first producer of the all steel automobile body. This historically significant landmark was transformed into Temple University Health System's new 240,000 square foot administrative headquarters.

As a General Contractor/Construction Manager, A&E plays an active role in Historic Preservation. We are a vital tool in the effort to save historical buildings and locales. It is our way of maintaining historical roots and providing various educational opportunities to communities.

A Potpourri of New Construction



Park Plaza, Willingboro Town Center II



Princeton BMW



Willingboro Town Center I



Willingboro Town Center III—North Pad



Waterside Village



"Bo" Robinson Education and Treatment Center



Flourtown Shopping Center



Harrison Conference Center



Avalon Carpet Center

The Foundation

A&E Construction, Inc.

1978 – 2008

30 years - Building A Solid
Foundation with You



We began our 30th year in business as a Construction Manager/General Contractor by holding an 'OLD FASHION PICNIC' for all employees, their wives, children and significant others.

Held on September 22, 2007 at the West End Boat Club, over 170 employees and their family members enjoyed a special day of fun, food and frivolity.



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Visit us on the WEB!

A&E Construction is pleased to feature RMJM Hillier in the
"CLIENT-ARCHITECT" section of the Newsletter

RMJM Hillier

Founded in 1966 by J Robert Hillier, FAIA, Hillier became a 300-person international design firm providing services in architecture, interior design, land planning, strategic facilities planning, historic preservation, urban design, landscape architecture and graphic design through a network of offices in Princeton, Philadelphia, New York, Washington, D.C. and Shanghai.

The recent merger of RMJM and Hillier into a major worldwide architectural firm has created a super-studio positioned to deliver holistic architectural solutions anywhere in the world with offices in 16 cities across North America, Europe, Asia and the Middle East, approximately 1,000 design professionals and more than \$15 billion in construction value of buildings currently under design.

Both Hillier and RMJM are multi-award-winning firms with a broad range of disciplines in the public and private sector. The merger will create a unified firm that will be able to offer 250 architects on each of four continents.

A&E Construction's has been associated with Hillier on the award winning Synogy Headquarters built within the Wharf at Rivertown and the Chester City Hall. Currently we are working with the firm at Episcopal Academy on the renovation and construction of various facilities. We are excited about being part of the team on this prestigious project and continuing our relationship with this world-class design firm.

People at A&E Construction, Inc.



William R. Long, P.E.
LEED®AP
Vice President

Bill joined A&E Construction in January 2006 and has 24 years of experience being a key player in the construction industry. A registered professional engineer, he has spent many years both designing and constructing facilities and has held multiple technical, operational, marketing and managerial positions for both design and construction firms. This experience enables Bill to oversee the business development function at A&E Construction as well as gives him the knowledge to coordinate the company's preconstruction projects as part of Construction Management services.

Bill is an active member of the building design and construction community. He has served as moderator or panelist for a number of panel discussions focusing on the building industry and has also been a featured speaker at multiple industry functions including national conferences for the Associated General Contractors of America (AGC), the Professional Services Management Association (PSMA) and the Society for Marketing Professional Services (SMPS).

Bill is a member of SMPS where he is a past president and past board member for the Philadelphia Chapter. In addition, he is an active member of the Urban Land Institute, the International Council of Shopping Centers and the Delaware Valley Green Building Council. Bill is a LEED Accredited Professional signifying his expertise with the design and construction of "sustainable" buildings.

Bill graduated from the Pennsylvania State University with a Bachelor of Architectural Engineering degree and earned his Master of Business Administration at Villanova University.